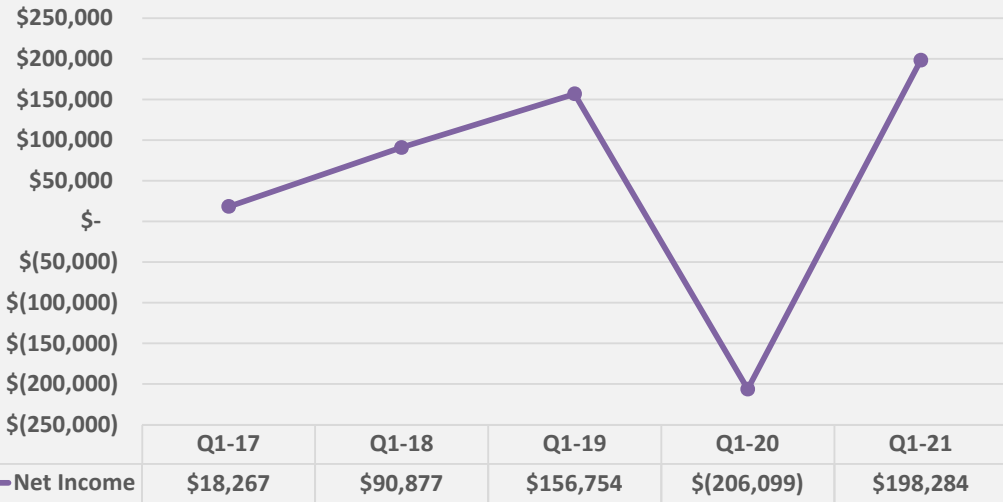




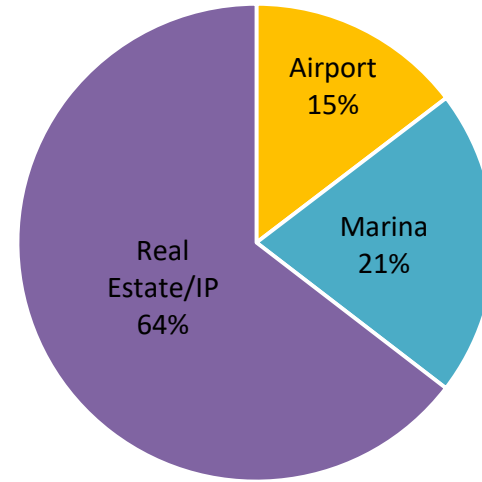
**First Quarter 2021  
Financial Reports**

# 1st Qtr FINANCIAL DASHBOARD

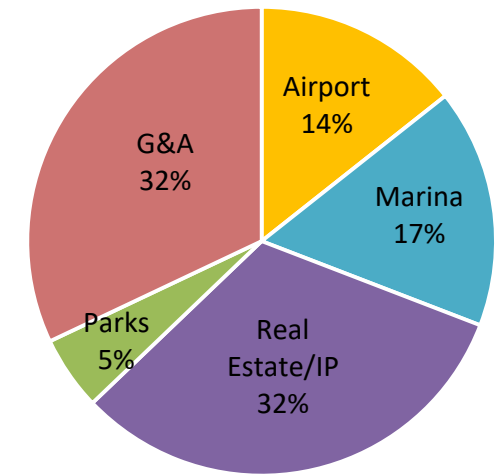
### Net Income Trend



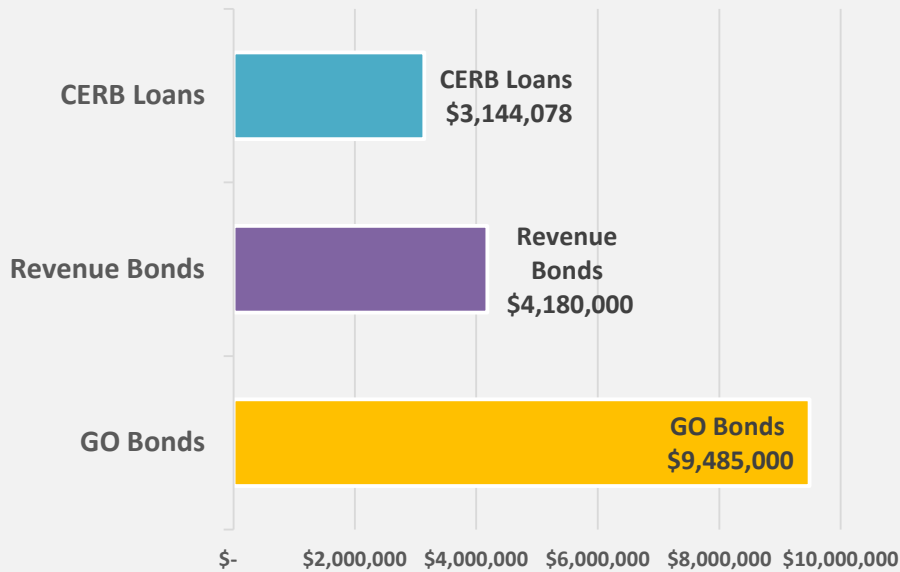
### Operating Revenue Distribution



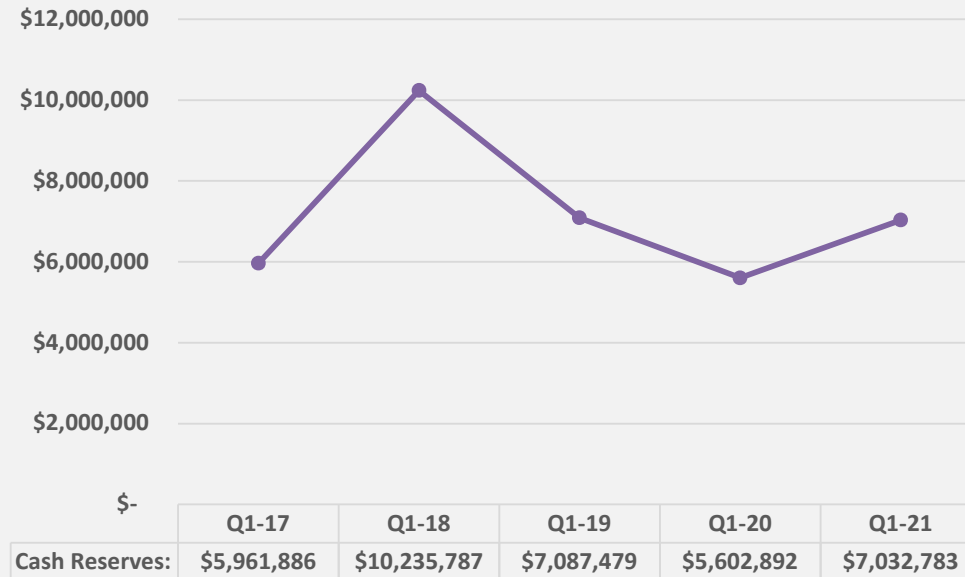
### Operating Expense Distribution



### Long Term Debt Obligations



### Cash Reserves Trend



Port District  
Assessed Valuation

**\$8.98T**

2021 Levy Rate

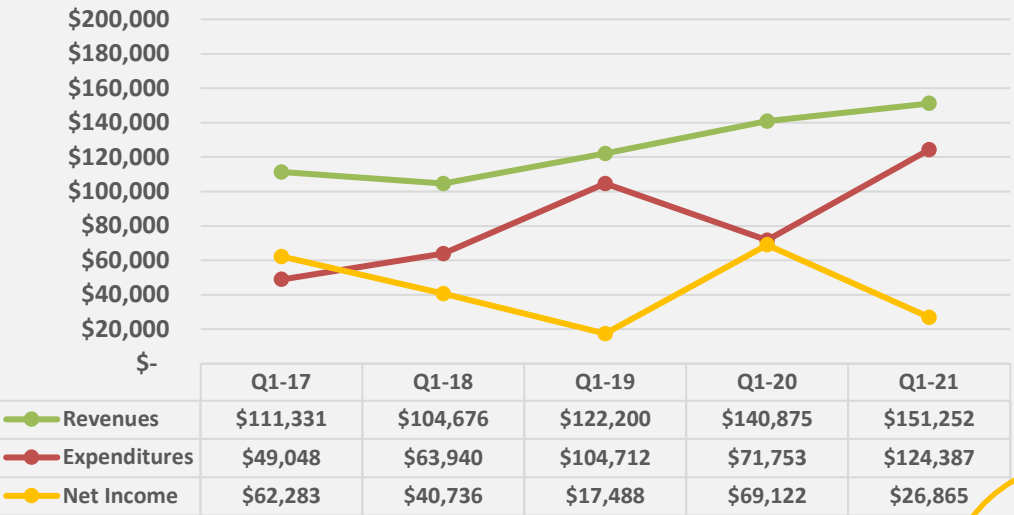
**\$0.305**

2021 Anticipated  
Levy Revenue

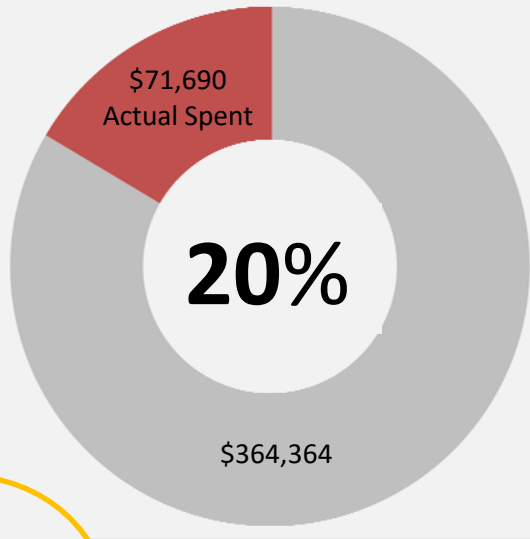
**\$2,739,398**

# GROVE FIELD 1ST QTR FINANCIAL DASHBOARD

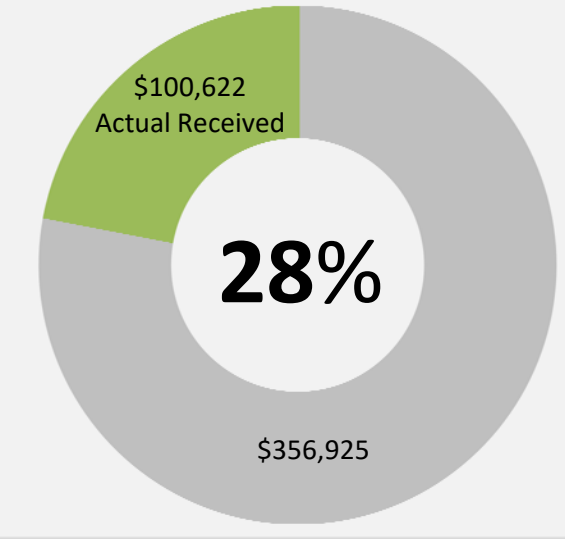
### Income Statement



### Budget vs Actual Expenses

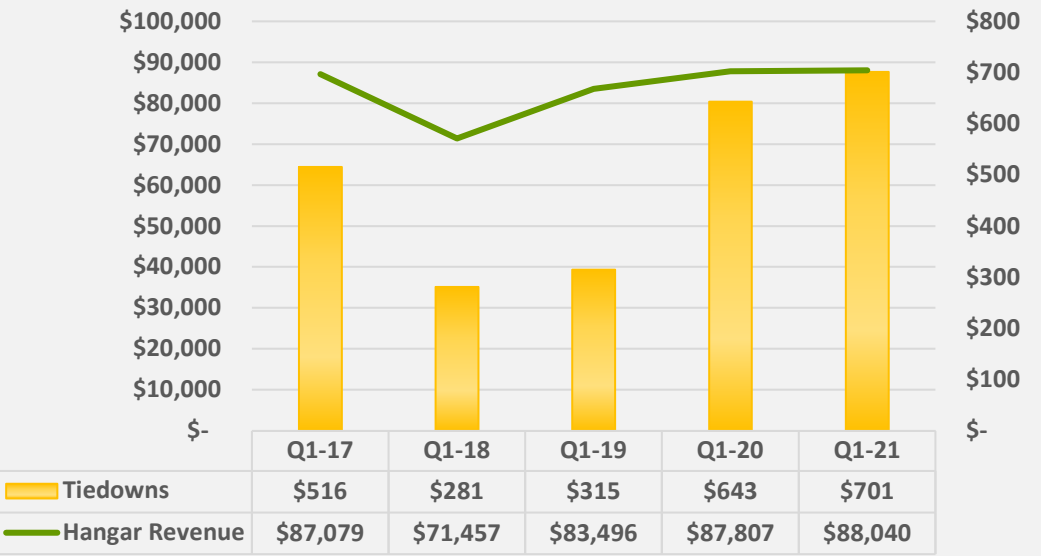


### Budget vs Actual Revenues

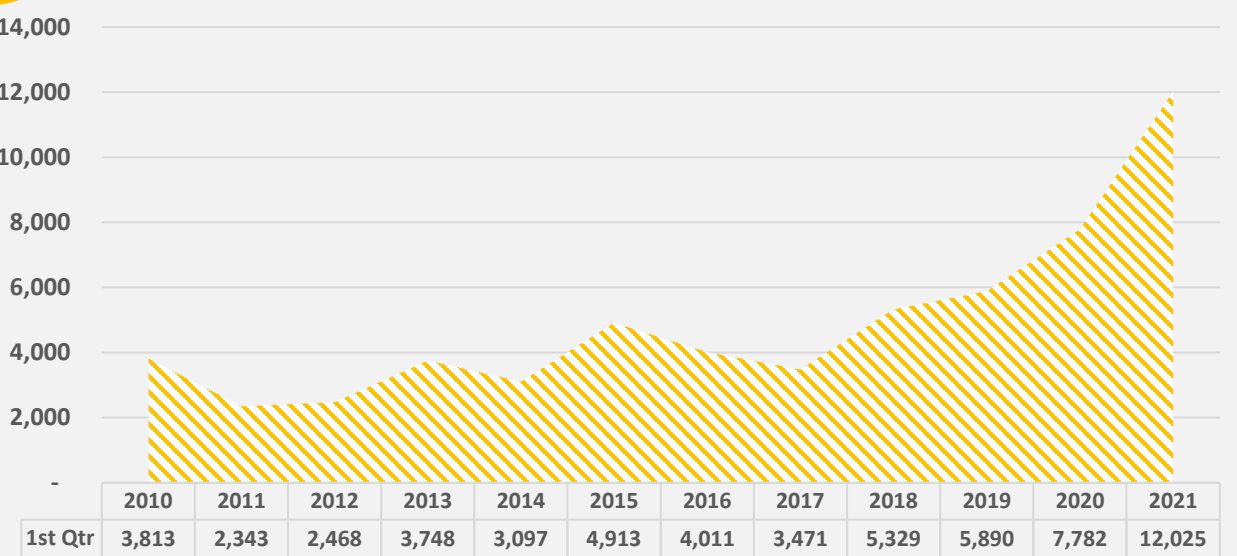


OCCUPANCY  
100%

### Hangar Revenue

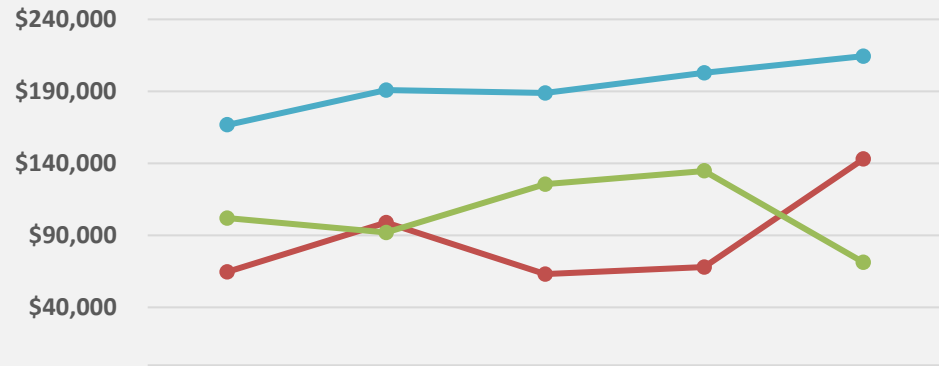


### Fuel Gallons Dispensed



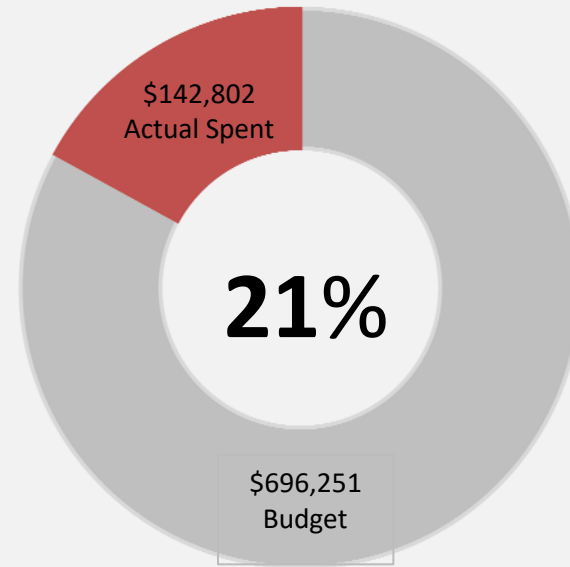
# PARKER'S LANDING MARINA 1ST QTR FINANCIAL DASHBOARD

## Income Statement

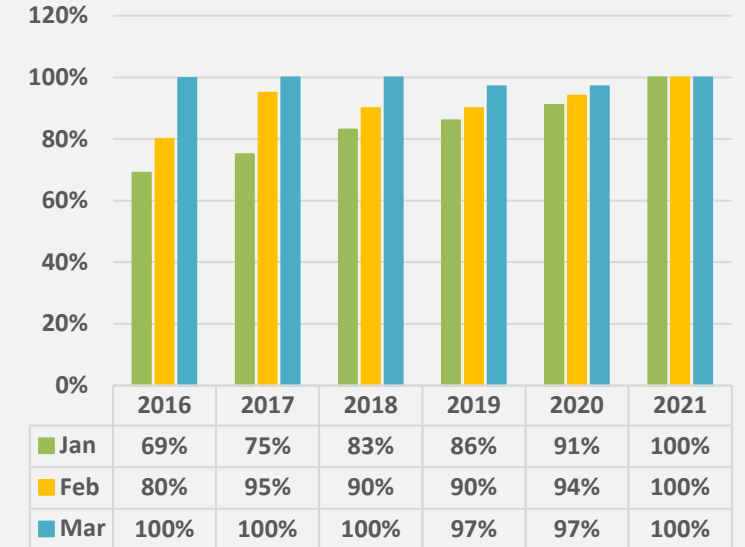


	Q1-17	Q1-18	Q1-19	Q1-20	Q1-21
Revenues	\$166,789	\$190,927	\$188,884	\$202,914	\$214,461
Expenditures	\$64,716	\$98,989	\$63,248	\$68,026	\$143,085
Net Income	\$102,073	\$91,938	\$125,636	\$134,889	\$71,376

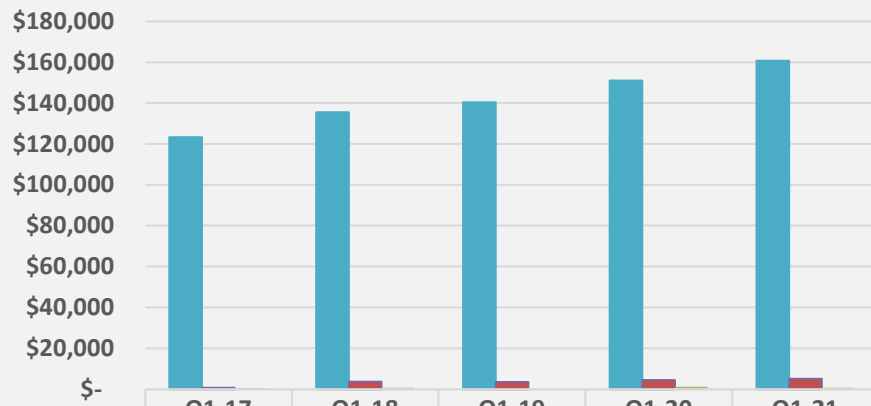
## Expenses Budget vs Actual



## 1st Qtr Occupancy

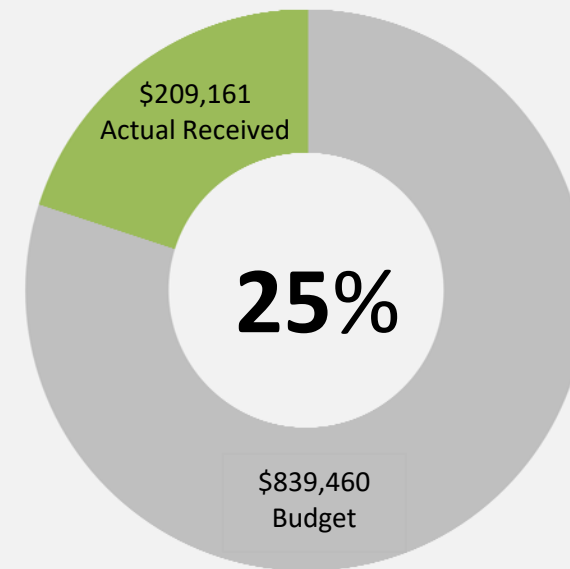


## Moorage Revenue

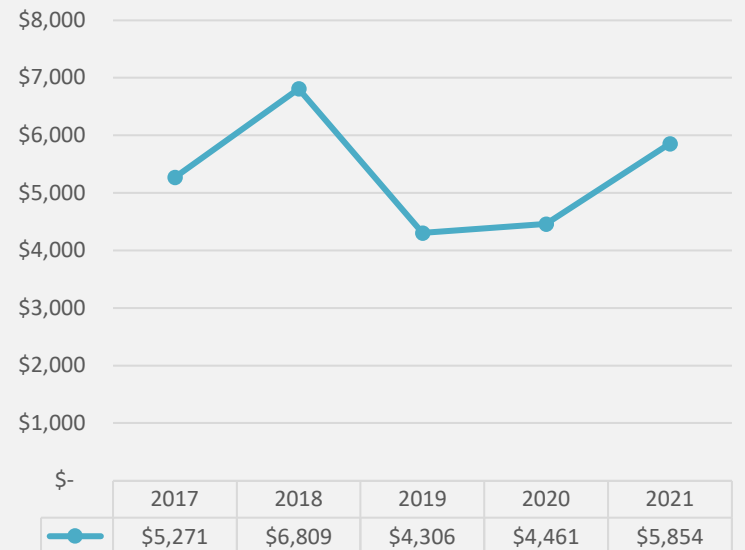


	Q1-17	Q1-18	Q1-19	Q1-20	Q1-21
Boat Moorage	\$123,250	\$135,460	\$140,333	\$151,048	\$160,718
Waverunner Moorage	\$636	\$3,661	\$3,498	\$4,421	\$5,046
Overnight Moorage	\$488	\$748	\$162	\$1,176	\$655

## Revenues Budget vs Actual

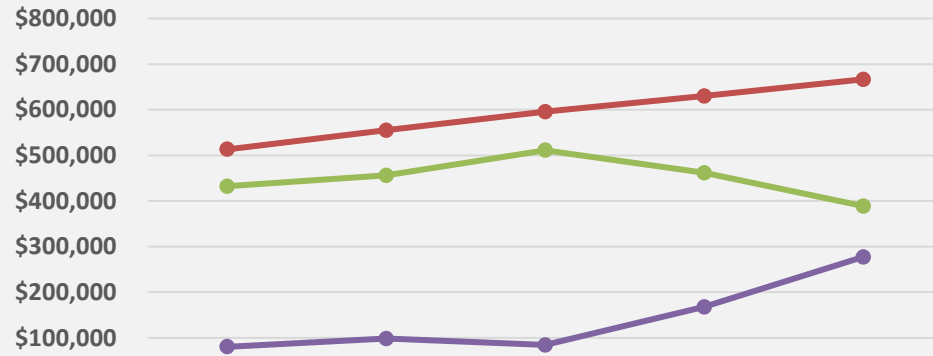


## Launch Ramp Revenue



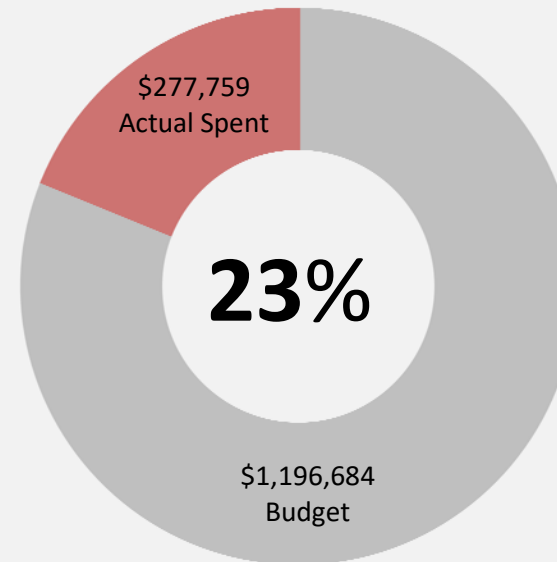
# I/P REAL ESTATE 1ST QTR FINANCIAL DASHBOARD

### Income Statement

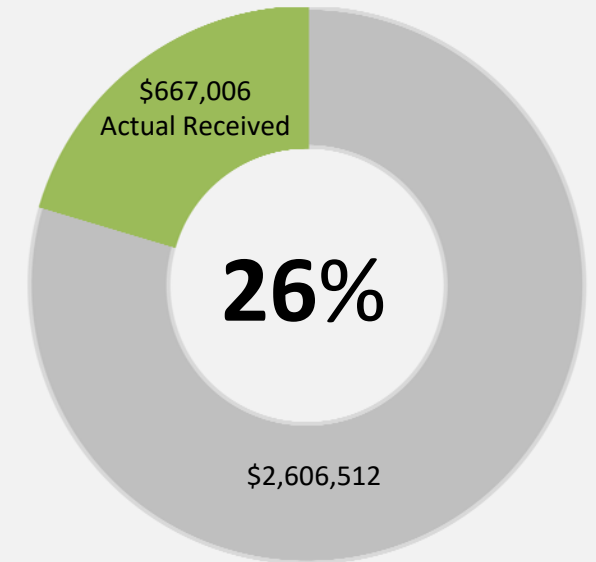


	Q1-17	Q1-18	Q1-19	Q1-20	Q1-21
Revenues	\$513,489	\$555,133	\$596,090	\$630,031	\$667,006
Expenditures	\$80,876	\$98,989	\$84,670	\$168,296	\$277,759
Net Income	\$432,613	\$456,144	\$511,421	\$461,735	\$389,248

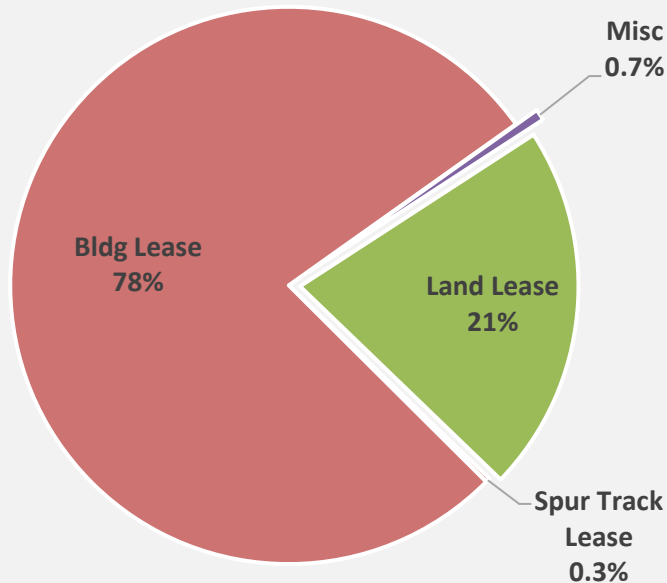
### Expenses Budget vs Actual



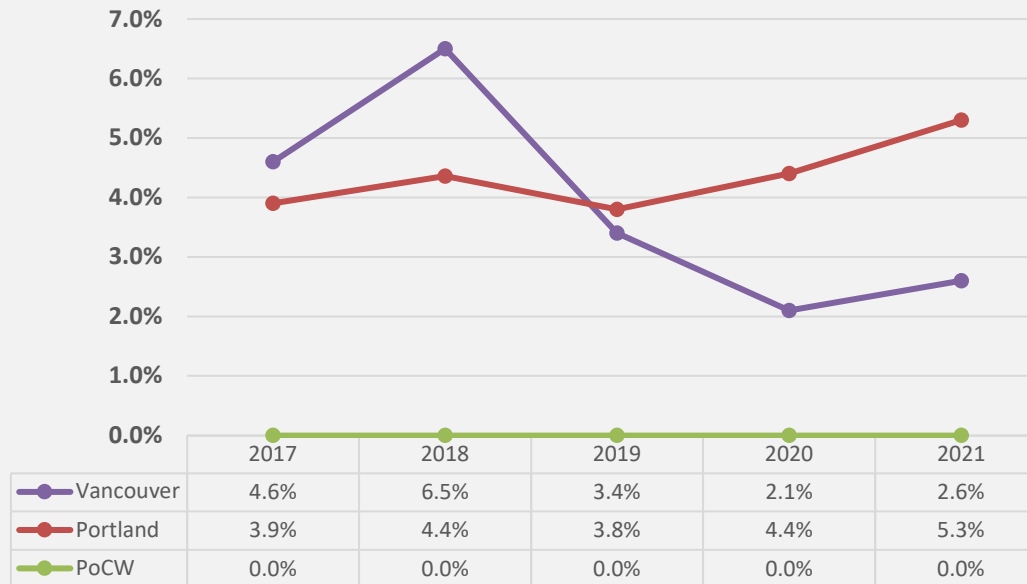
### Revenues Budget vs Actual



### IP Revenue Distribution



### Industrial Vacancy



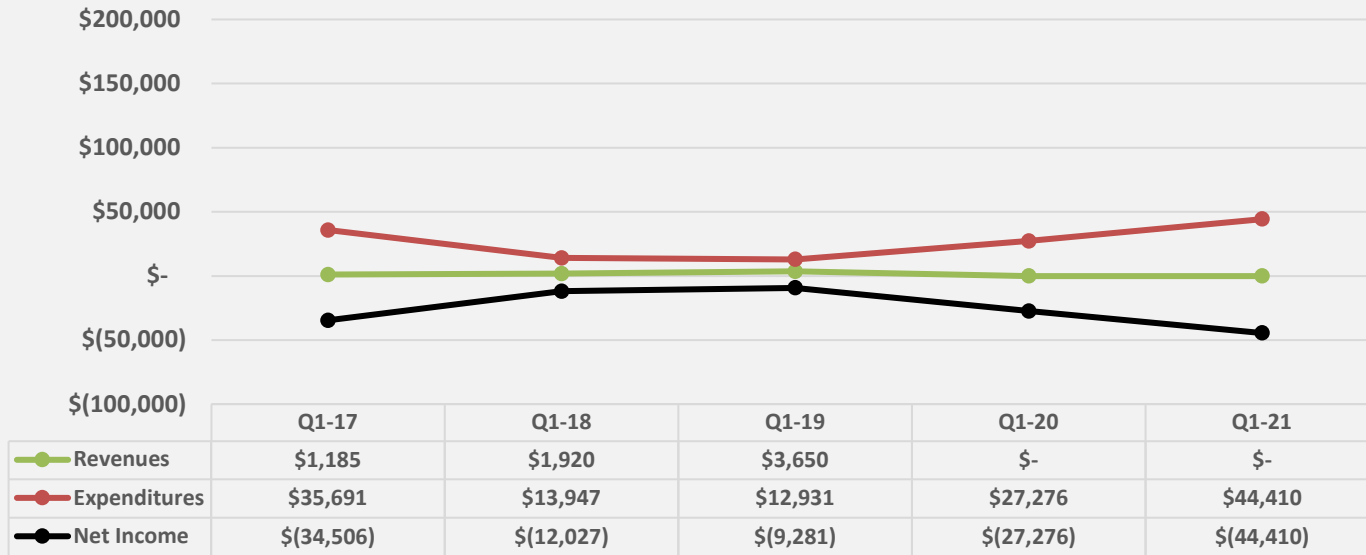
Acres  
**234**

Industrial Buildings  
**19**

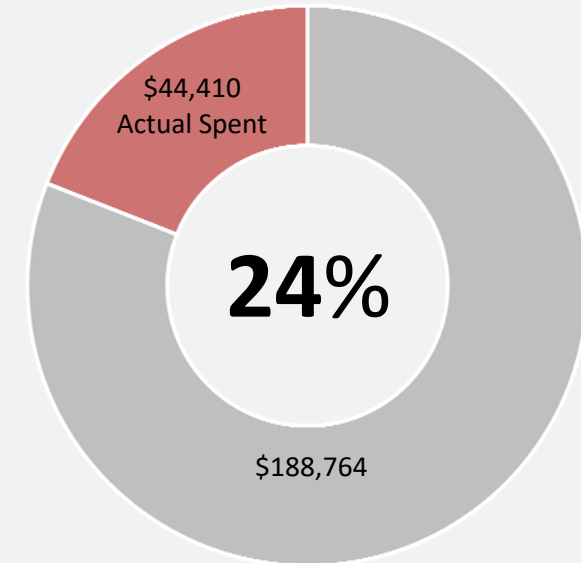
Industrial Building Sq Ft  
**325,444**

# PARKS - TRAILS 1ST QTR FINANCIAL DASHBOARD

## Parks Income Statement



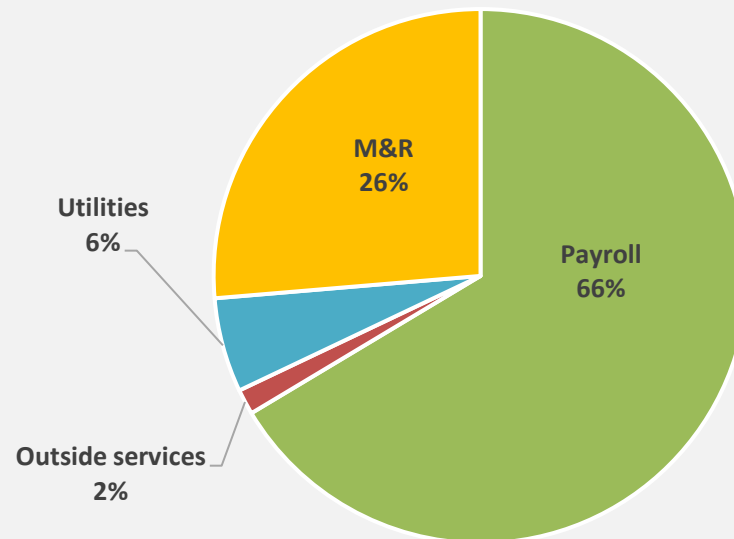
## Budget vs Actual Expenses



**5%**  
Port Budget Allocated to  
Parks & Trails

Budget  
**\$188,764**

## Park Expense Allocation



Acres of Parkland

**35**

Miles of Trails

**5**

# of Parks

**5**

2021 Budget vs Actual

Operating Revenue:

	2021 Budget	Actual	25.0%
Hangar Rentals	\$ 264,000	\$ 66,193	25.1%
Tiedown Rentals	\$ 2,432	\$ 701	28.8%
AP-1 Rental	\$ 25,893	\$ 6,426	24.8%
Immelman Hangars Land Lease	\$ 14,719	\$ 14,719	100.0%
AP-5 and AP-6 residential rentals	\$ 31,200	\$ 7,800	25.0%
Electrical Fees	\$ 15,708	\$ 3,924	25.0%
All other AP operating revenue	\$ 2,973	\$ 858	28.9%
Fuel revenue	\$ 190,000	\$ 50,630	
<b>Total Airport Revenues</b>	<b>\$ 546,925</b>	<b>\$ 151,252</b>	<b>27.7%</b>
Moorage fees	\$ 626,217	\$ 161,373	25.8%
Waverunner fees	\$ 22,000	\$ 5,046	22.9%
Set up fees	\$ 5,500	\$ 1,900	34.5%
LR tickets	\$ 25,000	\$ 1,106	4.4%
LR permits	\$ 17,000	\$ 4,748	27.9%
Electricity revenue	\$ 21,400	\$ 6,063	28.3%
Property Resources (Puffin Café)	\$ 5,696	\$ 1,411	24.8%
Dolphin Yacht Club	\$ 4,560	\$ 1,140	25.0%
Riverside Marine	\$ 72,000	\$ 18,000	25.0%
OHSU Lease	\$ 1,063	\$ 266	25.0%
All other MA operating revenue	\$ 39,024	\$ 8,108	20.8%
Fuel revenue	\$ 190,000	\$ 5,299	
<b>Total Marina Revenues</b>	<b>\$ 1,029,460</b>	<b>\$ 214,461</b>	<b>20.8%</b>
IP Ground leases	\$ 479,956	\$ 142,450	29.7%
IP spur track leases	\$ 7,305	\$ 1,770	24.2%
Bldg 3 - Kemira	\$ 117,291	\$ 29,105	24.8%
Bldg 4 - Pump Dynamics	\$ 74,832	\$ 18,708	25.0%
Bldg 5 - MJ Glass Productions	\$ 44,316	\$ 11,079	25.0%
Bldg 6 - Kemira	\$ 179,389	\$ 44,076	24.6%
Bldg 7 - Calvert	\$ 132,156	\$ 33,039	25.0%
Bldg 8 - Corrosion, No Limit Engineering	\$ 90,668	\$ 20,637	22.8%
Bldg 9 - Intech	\$ 105,960	\$ 26,430	24.9%
Bldg 10 - Phase 5	\$ 41,438	\$ 10,208	24.6%
Bldg 11 - Ponder Burner	\$ 119,670	\$ 29,695	24.8%
Bldg 12 - Precision Saw/Etec/Plastic Forming Svcs	\$ 95,686	\$ 23,339	24.4%
Bldg 14 - 54-40/Fastenal	\$ 96,900	\$ 24,060	24.8%
Bldg 15 - Foods In Season	\$ 126,156	\$ 31,539	25.0%
Bldg 16 - DS Fabrication	\$ 88,473	\$ 21,685	24.5%
Bldg 17 - Foods In Season/Lumino/MJ Glass Prod.	\$ 153,537	\$ 38,184	24.9%
Bldg 18	\$ 309,831	\$ 76,681	24.7%
Bldg 19 - Feguson	\$ 108,748	\$ 27,119	24.9%
City of Camas	\$ 46,680	\$ 11,670	25.0%
Westlie Ford	\$ 164,496	\$ 41,124	25.0%
Tenant Security Deposits	\$ -	\$ 500	
Utility revenue from tenants	\$ 14,000	\$ 2,014	14.4%
All other IP operating revenue	\$ 5,000	\$ 1,895	37.9%
Infrastructure Fee	\$ 4,024	\$ -	0.0%
<b>Total Real Estate/IP Revenues</b>	<b>\$ 2,606,512</b>	<b>\$ 667,006</b>	<b>25.6%</b>
<b>Park Revenues</b>	<b>\$ 2,500</b>	<b>\$ -</b>	<b>0.0%</b>
<b>General &amp; Administrative Revenues</b>	<b>\$ 24,050</b>	<b>\$ -</b>	<b>0.0%</b>
<b>TOTAL OPERATING REVENUE</b>	<b>\$ 4,209,447</b>	<b>\$ 1,032,719</b>	<b>24.5%</b>

*Non-operating revenue*

	2021 Budget	Actual	25.0%
Taxes levied for:			
General purposes	\$ 1,357,444	\$ 133,808	9.9%
Debt service requirements	\$ 1,387,840	\$ 138,145	10.0%
Investment income	\$ 56,000	\$ 17,978	32.1%
Lands sales contracts:			
Calvert	\$ 53,617	\$ 13,404	25.0%
Misc tax revenue	\$ 40,000	\$ 263	0.7%
State Grant: WA State Parks & Rec	\$ 1,200	\$ -	0.0%
State Grant/Loan: CERB	\$ 1,440,873	\$ -	
State Grant: BFP	\$ 1,000,000	\$ -	
Federal Grant: EDA	\$ 3,000,000	\$ -	
Federal Grant: BIG	\$ 72,813	\$ -	
Federal Grant: CVA	\$ 112,500	\$ -	
Disposal of Capital Assets	\$ -	\$ -	
<b>TOTAL NON-OPERATING REVENUE</b>	<b>\$ 8,522,287</b>	<b>\$ 303,599</b>	<b>3.6%</b>

<b>TOTAL REVENUE</b>	<b>\$ 12,731,734</b>	<b>\$ 1,336,319</b>	<b>10.5%</b>
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2021 Budget vs Actual

<i>Operating Expenditures</i>	2021 Budget	Actual	25.0%	
Payroll	\$ 252,153	\$ 61,311	24.3%	
Advertising	\$ 4,000	\$ 35	0.9%	
Outside services				
	Operations (Kim)	\$ 6,000	\$ 1,805	30.1%
	Maintenance (Eric)	\$ 1,000	\$ -	0.0%
Legal	\$ 2,000	\$ -	0.0%	
Supplies (Airport)	\$ 6,200	\$ 866	14.0%	
Janitorial	\$ 1,200	\$ 45	3.8%	
Fire System Monitoring	\$ 3,750	\$ -	0.0%	
Insurance	\$ 46,811	\$ -	0.0%	
Utilities - (Water, Sewer & Electricity)	\$ 17,203	\$ 5,000	29.1%	
Internet	\$ 1,047	\$ 254	24.3%	
Clean Water Tax (Stormwater)	\$ 5,000	\$ -	0.0%	
Maintenance (grounds)				
	Operations (Kim)	\$ 3,700	\$ -	0.0%
	Maintenance (Eric)	\$ 4,800	\$ 505	10.5%
Maintenance (structures)	\$ 5,000	\$ 1,694	33.9%	
Maintenance (equipment)	\$ 4,500	\$ 173	3.8%	
Misc Expenses	\$ 7,000	\$ 2,474	35.3%	
Fuel Expense	\$ 160,000	\$ 48,531	30.3%	
Fuel Credit Card Expense	\$ 6,000	\$ 1,692	28.2%	
<b>Total Airport Expenditures</b>	<b>\$ 537,364</b>	<b>\$ 124,387</b>	<b>23.1%</b>	
Payroll	\$ 470,708	\$ 121,340	25.8%	
Maintenance (Equipment)	\$ 7,000	\$ 2,238	32.0%	
Maintenance (Structures)	\$ 8,000	\$ -	0.0%	
Advertising	\$ 3,000	\$ 580	19.3%	
Outside services				
	Operations (Kim)	\$ 20,500	\$ 467	2.3%
	Maintenance (Eric)	\$ 3,000	\$ -	0.0%
Legal	\$ 2,000	\$ -	0.0%	
Supplies	\$ 18,000	\$ 1,120	6.2%	
Janitorial Supplies	\$ 1,750	\$ 257	14.7%	
Equipment Fuel	\$ 1,000	\$ 157	15.7%	
Security	\$ 4,000	\$ 62	1.6%	
Insurance	\$ 86,544	\$ -	0.0%	
Utilities	\$ 37,749	\$ 12,551	33.2%	
Misc Expenses	\$ 11,000	\$ 632	5.7%	
Maintenance (Docks)	\$ 7,000	\$ 3,396	48.5%	
Maintenance (Grounds)				
	Operations (Kim)	\$ 10,000	\$ -	0.0%
	Maintenance (Eric)	\$ 5,000	\$ -	0.0%
Fuel Expense	\$ 170,000	\$ 174	0.1%	
Fuel Credit Card Expense	\$ 5,000	\$ 109	2.2%	
<b>Total Marina Expenditures</b>	<b>\$ 871,251</b>	<b>\$ 143,085</b>	<b>16.4%</b>	
Payroll	\$ 758,007	\$ 217,735	28.7%	
Advertising	\$ 5,000	\$ 150	3.0%	
Outside Services	\$ 52,000	\$ 6,777	13.0%	
Legal fees	\$ 10,000	\$ 11,468	114.7%	
Real Estate Commission Expense	\$ -	\$ -		
Supplies	\$ 10,000	\$ 2,637	26.4%	
Fire System Monitoring	\$ 15,300	\$ -	0.0%	
Insurance	\$ 159,739	\$ -	0.0%	
Utilities	\$ 45,000	\$ 9,075	20.2%	

Stormwater	\$ 4,600	\$ -	0.0%
Internet	\$ 1,038	\$ 255	24.6%
Maintenance (Grounds)			
Operations (Kim)	\$ 22,350	\$ 1,707	7.6%
Maintenance (Eric)	\$ 8,650	\$ 3,565	41.2%
Maintenance (Levee)			
Operations (Kim)	\$ 57,000	\$ 12,143	21.3%
Maintenance (Eric)	\$ 3,000	\$ -	0.0%
Misc Expenses	\$ 1,000	\$ 11	1.1%
Maintenance (Structures)	\$ 30,000	\$ 7,730	25.8%
Maintenance (Pumps)	\$ 3,000	\$ -	0.0%
Maintenance (Equipment)	\$ 6,000	\$ 516	8.6%
Maintenance (Rail)	\$ 5,000	\$ -	0.0%
Tenant Security Deposit Released	\$ -	\$ 3,989	
<b>Total Real Estate/IP Expenditures</b>	<b>\$ 1,196,684</b>	<b>\$ 277,759</b>	<b>23.2%</b>
<b>Park Expenditures</b>	<b>\$ 188,764</b>	<b>\$ 44,410</b>	<b>23.5%</b>
<b>General &amp; Administrative Expenditures</b>	<b>\$ 1,214,192</b>	<b>\$ 277,813</b>	<b>22.9%</b>
<b>TOTAL OPERATING EXPENSE</b>	<b>\$ 4,008,255</b>	<b>\$ 867,455</b>	<b>21.6%</b>

<b>NET OPERATING INCOME</b>	<b>\$ 201,192</b>	<b>\$ 165,264</b>	<b>82%</b>
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*Non-Operating Expense*

	2021 Budget	Actual	25.0%
CERB Loan	\$ 131,206	\$ 131,206	100.0%
GO & Revenue Bond Interest Expense	\$ 392,840	\$ -	0.0%
GO & Revenue Bond Principal Expense	\$ 995,000	\$ -	0.0%
Bond Administrative Expense	\$ 2,400	\$ -	0.0%
Luse Contracts Payable	\$ 36,667	\$ 9,167	25.0%
Capital Improvement Projects	\$ 9,496,825	\$ 130,207	1.4%
<b>TOTAL NON-OPERATING EXPENSE</b>	<b>\$ 11,054,938</b>	<b>\$ 270,580</b>	<b>2%</b>

<b>TOTAL EXPENSE</b>	<b>\$ 15,063,193</b>	<b>\$ 1,138,034</b>	<b>8%</b>
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<b>NET INCOME</b>	<b>\$ (2,331,459)</b>	<b>\$ 198,284</b>	<b>-9%</b>
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**Payroll**

	2021 Budget	Actual	25.0%
G&A Permanent EE Salary	\$ 424,569	\$ 80,579	
G&A Standby/Hazard Pay	\$ 18,990	\$ 5,865	30.9%
G&A Permanent EE Overtime	\$ 14,500	\$ 3,235	22.3%
G&A Benefits & Taxes	\$ 218,717	\$ 44,180	
Airport Payroll	\$ 252,153	\$ 61,311	
Marina Payroll	\$ 470,708	\$ 121,340	
IP Payroll	\$ 758,007	\$ 217,735	
Park Payroll	\$ 120,212	\$ 29,495.84	
Commissioner Payroll	\$ 100,714	\$ 24,301.15	24.1%
<b>Total Payroll Cost</b>	<b>\$ 2,378,570</b>	<b>\$ 588,043</b>	<b>24.7%</b>

2021 Budget vs Actual

General & Administrative Revenues	2021 Budget	Actual	25.0%
Sponsorship Revenues	\$ 24,050	\$ -	
<b>Total General &amp; Administrative Revenues</b>	<b>\$ 24,050</b>	<b>\$ -</b>	<b>0.0%</b>

General & Administrative Expenses	2021 Budget	Actual	25.0%
Salaries and wages	\$ 424,569	\$ 80,579	19%
Hazard Pay	\$ 3,000	\$ 1,935	
Standby	\$ 15,990	\$ 3,930	25%
Commissioner's compensation and benefits	\$ 100,714	\$ 24,301	24%
Overtime - Permanent EE's	\$ 14,500	\$ 3,235	22%
Employee benefits & payroll taxes	\$ 218,717	\$ 44,180	20%
Employee Uniforms	\$ 6,500	\$ 5,617	86%
Legal fees	\$ 40,000	\$ 12,514	31%
Insurance	\$ 7,052	\$ -	0%
Outside services	\$ 30,000	\$ 9,901	33%
State audit	\$ 16,000	\$ -	0%
Miscellaneous expense	\$ 36,000	\$ 9,573	27%
Telephone & communication	\$ 24,300	\$ 5,421	22%
Office supplies	\$ 10,000	\$ 1,255	13%
Copier	\$ 4,500	\$ 807	18%
Memberships & dues	\$ 34,500	\$ 27,457	80%
Advertising	\$ 18,000	\$ 5,746	32%
Marketing	\$ 35,000	\$ 3,878	11%
IT Supplies & Services	\$ 59,000	\$ 24,943	42%
Concerts in the park	\$ 18,050	\$ -	0%
Wheels & Wings	\$ 6,000	\$ -	0%
Fuel expense	\$ 17,000	\$ 2,906	17%
Maintenance & Supplies (Janitorial)	\$ 4,000	\$ 217	5%
Maintenance (Office)	\$ 5,000	\$ 735	15%
Maintenance (Grounds & Equip)	\$ 400	\$ -	0%
Office security	\$ 800	\$ -	
Utilities	\$ 15,200	\$ 4,295	28%
Postage	\$ 2,000	\$ 383	19%
Registration fees	\$ 8,000	\$ 1,675	21%
Promotional Hosting	\$ 3,000	\$ -	0%
Travel	\$ 15,000	\$ 925	6%
Election expense	\$ -	\$ -	
Taxes	\$ 100	\$ -	0%
Publications	\$ 800	\$ -	0%
Printing and binding	\$ 4,500	\$ -	0%
Continuing education	\$ 10,000	\$ 628	6%
Wellness benefits	\$ 6,000	\$ 776	13%
<b>Total General &amp; Administrative Expenses</b>	<b>\$ 1,214,192</b>	<b>\$ 277,813</b>	<b>22.9%</b>

<b>Total G&amp;A Expenses</b>	<b>\$ 1,190,142</b>	<b>\$ 277,813</b>
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## 2021 Budget vs Actual

### Airport Revenues:

	2021 Budget	Actual	25.0%
Hangar Rentals	\$ 264,000	\$ 66,193	25.1%
Tiedown Rentals	\$ 2,432	\$ 701	28.8%
AP-1 Rental	\$ 25,893	\$ 6,426	24.8%
Immelman Hangars	\$ 14,719	\$ 14,719	100.0%
AP- 5 and 6 residential rentals	\$ 31,200	\$ 7,800	25.0%
Electricity revenue	\$ 15,708	\$ 3,924	25.0%
All other AP operating revenue	\$ 2,973	\$ 858	28.9%
Fuel revenue	\$ 190,000	\$ 50,630	
<b>Total Airport Revenues</b>	<b>\$ 546,925</b>	<b>\$ 151,252</b>	<b>27.7%</b>

28.2%

### Airport Expenditures:

	2021 Budget	Actual	25.0%
Payroll	\$ 252,153	\$ 61,311	24.3%
Advertising	\$ 4,000	\$ 35	0.9%
Outside services			
Operations (Kim)	\$ 6,000	\$ 1,805	30.1%
Maintenance (Eric)	\$ 1,000	\$ -	0.0%
Legal	\$ 2,000	\$ -	0.0%
Supplies (Airport)	\$ 6,200	\$ 866	14.0%
Janitorial	\$ 1,200	\$ 45	3.8%
Fire System Monitoring	\$ 3,750	\$ -	0.0%
Insurance	\$ 46,811	\$ -	0.0%
Utilities	\$ 17,203	\$ 5,000	29.1%
Internet	\$ 1,047	\$ 254	24.3%
Clean Water Tax	\$ 5,000	\$ -	0.0%
Maintenance (grounds)			
Operations (Kim)	\$ 3,700	\$ -	0.0%
Maintenance (Eric)	\$ 4,800	\$ 505	10.5%
Maintenance (structures)	\$ 5,000	\$ 1,694	33.9%
Maintenance (equipment)	\$ 4,500	\$ 173	3.8%
Misc Expenses	\$ 7,000	\$ 2,474	35.3%
Fuel Expense	\$ 160,000	\$ 48,531	
Fuel Credit Card Expense	\$ 6,000	\$ 1,692	
<b>Total Airport Expenditures</b>	<b>\$ 537,364</b>	<b>\$ 124,387</b>	<b>23.1%</b>
<b>Net Income</b>	<b>\$ 9,561</b>	<b>\$ 26,865</b>	<b>281.0%</b>

20.0%

2021 Budget vs Actual

*Marina Revenues:*

	2021 Budget	Actual	25.0%
Marina fees	\$ 626,217	\$ 161,373	25.8%
Waverunner fees	\$ 22,000	\$ 5,046	22.9%
Set up fees	\$ 5,500	\$ 1,900	34.5%
LR tickets	\$ 25,000	\$ 1,106	4.4%
LR permits	\$ 17,000	\$ 4,748	27.9%
Electricity revenue	\$ 21,400	\$ 6,063	28.3%
Property Resources (Puffin Café)	\$ 5,696	\$ 1,411	24.8%
Dolphin Yacht Club	\$ 4,560	\$ 1,140	25.0%
Riverside Marine	\$ 72,000	\$ 18,000	25.0%
OHSU Breakwater Lease	\$ 1,063	\$ 266	25.0%
All other MA operating revenue	\$ 39,024	\$ 8,108	20.8%
Fuel revenue	\$ 190,000	\$ 5,299	
<b>Total Marina Revenues</b>	<b>\$ 1,029,460</b>	<b>\$ 214,461</b>	<b>20.8%</b>

*Marina Expenditures:*

	2021 Budget	Actual	25.0%
Payroll	\$ 470,708	\$ 121,340	25.8%
Maintenance (Equipment)	\$ 7,000	\$ 2,238	32.0%
Maintenance (Structures)	\$ 8,000	\$ -	0.0%
Advertising	\$ 3,000	\$ 580	19.3%
Outside services			
Operations (Kim)	\$ 20,500	\$ 467	2.3%
Maintenance (Eric)	\$ 3,000	\$ -	0.0%
Legal	\$ 2,000	\$ -	0.0%
Supplies	\$ 18,000	\$ 1,120	6.2%
Janitorial	\$ 1,750	\$ 257	14.7%
Equipment Fuel	\$ 1,000	\$ 157	15.7%
Security	\$ 4,000	\$ 62	1.6%
Insurance	\$ 86,544	\$ -	0.0%
Utilities	\$ 37,749	\$ 12,551	33.2%
Misc Expenses	\$ 11,000	\$ 632	5.7%
Maintenance (Docks)	\$ 7,000	\$ 3,396	48.5%
Maintenance (Grounds)			
Operations (Kim)	\$ 10,000	\$ -	0.0%
Maintenance (Eric)	\$ 5,000	\$ -	0.0%
Fuel Expense	\$ 170,000	\$ 174	
Fuel Credit Card Expense	\$ 5,000	\$ 109	
<b>Total Marina Expenditures</b>	<b>\$ 871,251</b>	<b>\$ 143,085</b>	<b>16.4%</b>
<b>Net Income</b>	<b>\$ 158,209</b>	<b>\$ 71,376</b>	<b>45.1%</b>

2021 Budget vs Actual

*Real Estate/IP Revenues:*

	2021 Budget	Actual	25.0%
IP Ground leases	\$ 479,956	\$ 142,450	29.7%
IP spur track leases	\$ 7,305	\$ 1,770	24.2%
Bldg 3 - Kemira	\$ 117,291	\$ 29,105	24.8%
Bldg 4 - Pump Dynamics	\$ 74,832	\$ 18,708	25.0%
Bldg 5 - MJ Glass Productions	\$ 44,316	\$ 11,079	25.0%
Bldg 6 - Kemira	\$ 179,389	\$ 44,076	24.6%
Bldg 7 - Calvert	\$ 132,156	\$ 33,039	25.0%
Bldg 8	\$ 90,668	\$ 20,637	22.8%
Bldg 9 - Intech	\$ 105,960	\$ 26,430	24.9%
Bldg 10 - Phase 5	\$ 41,438	\$ 10,208	24.6%
Bldg 11 - Ponder Burner	\$ 119,670	\$ 29,695	24.8%
Bldg 12	\$ 95,686	\$ 23,339	24.4%
Bldg 14	\$ 96,900	\$ 24,060	24.8%
Bldg 15 - Foods In Season	\$ 126,156	\$ 31,539	25.0%
Bldg 16 - DS Fabrication	\$ 88,473	\$ 21,685	24.5%
Bldg 17 - Foods In Season/Lumino/MJ Glass Prod.	\$ 153,537	\$ 38,184	24.9%
Bldg 18	\$ 309,831	\$ 76,681	24.7%
Bldg 19 - Ferguson	\$ 108,748	\$ 27,119	24.9%
City of Camas	\$ 46,680	\$ 11,670	25.0%
Westlie Ford	\$ 164,496	\$ 41,124	25.0%
Tenant Security Deposits	\$ -	\$ 500	
Utility revenue from tenants	\$ 14,000	\$ 2,014	14.4%
All other IP operating revenue	\$ 5,000	\$ 1,895	37.9%
Infrastructure Fee	\$ 4,024	\$ -	0.0%
<b>Total Real Estate/IP Revenues</b>	<b>\$ 2,606,512</b>	<b>\$ 667,006</b>	<b>25.6%</b>

*Real Estate/IP Expenditures:*

	2021 Budget	Actual	25.0%
Payroll	\$ 758,007	\$ 217,735	28.7%
Advertising	\$ 5,000	\$ 150	3.0%
Outside Services	\$ 52,000	\$ 6,777	13.0%
Legal fees	\$ 10,000	\$ 11,468	114.7%
Supplies	\$ 10,000	\$ 2,637	26.4%
Fire System Monitoring	\$ 15,300	\$ -	0.0%
Insurance	\$ 159,739	\$ -	0.0%
Utilities	\$ 45,000	\$ 9,075	20.2%
Stormwater	\$ 4,600	\$ -	0.0%
Internet	\$ 1,038	\$ 255	24.6%
Maintenance (Grounds)	\$ 31,000	\$ 5,272	17.0%
Maintenance (Levee)	\$ 60,000	\$ 12,143	20.2%
Misc Expenses	\$ 1,000	\$ 11	1.1%
Maintenance (Structures)	\$ 30,000	\$ 7,730	25.8%
Maintenance (Pumps)	\$ 3,000	\$ -	0.0%
Maintenance (Equipment)	\$ 6,000	\$ 516	8.6%
Maintenance (Rail)	\$ 5,000	\$ -	0.0%
Tenant Security Deposit	\$ -	\$ 3,989	
<b>Total Real Estate/IP Expenditures</b>	<b>\$ 1,196,684</b>	<b>\$ 277,759</b>	<b>23.2%</b>
<b>Net Income</b>	<b>\$ 1,409,828</b>	<b>\$ 389,248</b>	<b>27.6%</b>

## 2021 Budget vs Actual

### Park Revenues:

	2021 Budget	Actual	25.0%
Park Donation Program	\$ 2,500	\$ -	
<b>Total Park Revenues</b>	<b>\$ 2,500</b>	<b>\$ -</b>	<b>0.0%</b>

### Park Expenditures:

	2021 Budget	Actual	25.0%
Payroll	\$ 120,212	\$ 29,496	25%
Outside Services	\$ 3,000	\$ 683	23%
Marketing	\$ 2,300	\$ -	0%
Supplies	\$ 2,500	\$ 895	36%
Janitorial	\$ 1,750	\$ -	0%
Utilities	\$ 17,510	\$ 2,535	14%
Insurance	\$ 4,992	\$ -	0%
Maintenance (grounds)			
Operations (Kim)	\$ 19,000	\$ 6,232	33%
Maintenance (Eric)	\$ 9,000	\$ 3,299	37%
Maintenance (equipment)	\$ 5,000	\$ 915	18%
Maintenance (structures)	\$ 3,000	\$ 356	12%
Misc. Expense	\$ 500	\$ -	0%
<b>Total Park Expenditures</b>	<b>\$ 188,764</b>	<b>\$ 44,410</b>	<b>23.5%</b>
<b>Net Income</b>	<b>\$ (186,264)</b>	<b>\$ (44,410)</b>	<b>23.8%</b>

Port of Camas-Washougal  
**Comparative Statement of Revenue and Expense**  
 First Quarter 2021

	January	February	March	TOTAL
<b>OPERATING REVENUE</b>				
Airport (1)	45,313	37,723	68,217	151,252
Marina (2)	77,231	64,910	72,321	214,461
Real Estate/IP (3)	239,535	213,980	213,491	667,006
Parks	-	-	-	-
General and Administrative	-	-	-	-
Total Operating Revenue	<u>362,078</u>	<u>316,612</u>	<u>354,029</u>	<u>1,032,719</u>
<b>OPERATING EXPENSE</b>				
General Operations				
Airport (4)	50,069	26,160	48,158	124,387
Marina	46,881	44,869	51,335	143,085
Real Estate/IP (5)	78,010	90,048	109,700	277,759
Parks	14,702	15,164	14,544	44,410
General and Administrative	113,852	87,762	76,199	277,813
Total Operating Expense	<u>303,514</u>	<u>264,005</u>	<u>299,936</u>	<u>867,454</u>
Operating Income (Loss)	<u>58,565</u>	<u>52,608</u>	<u>54,092</u>	<u>165,265</u>
<b>NONOPERATING REVENUE (EXPENSE)</b>				
Taxes levied for:				
General purposes	2,003	7,125	124,680	133,808
Debt service requirements	2,300	7,566	128,279	138,145
Interest income (6)	11,570	3,276	3,132	17,978
Interest Proceeds -Radial Contract	421	782	-	1,203
Interest Proceeds -City of Washougal Contract	-	-	-	-
Timber and Other Taxes	-	124	139	263
Sale of surplus property	-	-	-	-
Disposal of capital assets	4,047	8,154	-	12,201
Purchase of capital assets	(28,542)	(28,093)	(82,738)	(139,373)
Refunding LT Debt Issued	-	-	-	-
Premium on Bonds Issued	-	-	-	-
Principal paid on long-term debt (7)	(104,481)	-	-	(104,481)
Interest paid on long-term debt (7)	(26,726)	-	-	(26,726)
Debt Issuance Costs	-	-	-	-
Pymt for Refunded Debt	-	-	-	-
Capital Contributions - State Grant revenue	-	-	-	-
Other Misc Revenue	-	-	-	-
Other Misc Expenses	-	-	-	-
Total Nonoperating Revenue	<u>(139,406)</u>	<u>(1,066)</u>	<u>173,492</u>	<u>33,020</u>
<b>NET INCOME</b>	<b><u>(80,842)</u></b>	<b><u>51,542</u></b>	<b><u>227,584</u></b>	<b><u>198,284</u></b>

(1) Fuel Sales / March Immelman pymt

(2) Annual moorage payment Jan-(4), Feb-(2), Mar-Fuel sales / Jan Qtrly Elect

(3) Jan - Annual Tonnage Revenue from Columbia Resources

(4) January & March - fuel purchases

(5) Mar - Sec. dep. release, Fire System insp., Weed control, IP grounds pro

(6) January - semi-annual interest US Bank account

(7) January - Annual CERB Loan payment



Port of Camas-Washougal  
**Airport Operations**  
 First Quarter 2021

	January	February	March	TOTAL
<b>AIRPORT REVENUE</b>				
Hangar Rentals	22,034	22,087	22,072	66,193
Tiedown Rentals	250	270	181	701
AP-1 Leases	2,100	2,163	2,163	6,426
Immelman Land Lease (1)	-	-	14,719	14,719
Access agreement	81	81	81	243
Setup fees	150	50	150	350
Late charges	50	50	50	150
Home rental AP-5	1,000	1,000	1,000	3,000
Storage shed AP-5	-	-	-	-
Home rental AP-6	1,600	1,600	1,600	4,800
Electric revenue	1,306	1,309	1,308	3,924
Miscellaneous income	40	75	-	115
Tenant Security Deposit	-	-	-	-
Fuel sales	16,701	9,038	24,892	50,630
Total Airport Revenue	45,313	37,723	68,217	151,252
<b>AIRPORT EXPENSES</b>				
Payroll (2)	22,379	21,011	17,921	61,311
Insurance	-	-	-	-
M&R (grounds, structure, equipment)	714	1,158	501	2,373
Supplies	551	21	294	866
Utilities (3)	2,156	1,292	1,551	5,000
Internet	85	85	85	254
Fire System Monitoring	-	-	-	-
Advertising	-	35	-	35
Clean Water Tax (Stormwater)	-	-	-	-
Miscellaneous expense	902	877	695	2,474
Outside services	-	-	1,805	1,805
Janitorial Expenses	-	45	-	45
Legal fees	-	-	-	-
Fuel costs (4)	22,729	1,332	24,470	48,531
Credit card discounts & fees	554	303	835	1,692
Total Airport Expenses	50,069	26,160	48,158	124,387
<b>Net Income (Loss)</b>	(4,756)	11,562	20,059	26,865

- (1) Immelman annual lease payment
- (2) New payroll allocation from GA to operating areas
- (3) Jan - Emergency septic pump, Jan & Mar City utilities billed every other mo.
- (4) January & March - fuel purchases

Port of Camas-Washougal  
Marina Operations  
First Quarter 2021

	January	February	March	TOTAL
<b>MARINA REVENUE</b>				
Moorage slip rentals (1)	57,324	51,926	52,123	161,373
Waverunner rentals	1,663	1,653	1,730	5,046
Set-up fees (2)	450	300	1,150	1,900
Launch ramp tickets	385	119	602	1,106
Launch ramp permits	1,227	1,058	2,463	4,748
Electricity revenue (3)	5,230	220	614	6,063
Other	1,130	945	1,200	3,275
Late charges	450	250	100	800
Dock boxes	540	514	505	1,558
Concession revenue	-	-	-	-
Relocation fees	550	250	300	1,100
Boating Event revenue	-	-	-	-
DNR - Property Resources	458	458	458	1,374
Property Resources (Puffin Café)	470	470	470	1,411
Dolphin Yacht Club	380	380	380	1,140
Riverside Marine	6,000	6,000	6,000	18,000
OHSU Lease	89	89	89	266
Fuel sales	884	278	4,137	5,299
Total Marina Revenue	77,231	64,910	72,321	214,461
<b>MARINA EXPENSES</b>				
Payroll (4)	40,134	39,709	41,498	121,340
Insurance	-	-	-	-
M&R (equipment, docks, grounds, structures)	1,542	272	3,821	5,635
Utilities (5)	4,417	2,668	5,467	12,551
Security	-	35	28	62
Outside services	363	53	52	467
Janitorial	-	244	13	257
Supplies	106	926	89	1,120
Advertising	-	580	-	580
Legal fees	-	-	-	-
Equipment fuel	56	45	56	157
Miscellaneous expense	180	262	190	632
Fuel costs	67	72	35	174
Credit card discounts & fees	18	5	86	109
Total Marina Expenses	46,881	44,869	51,335	143,085
<b>Net Income (Loss)</b>	30,350	20,040	20,986	71,376

(1) Jan - 4 annual pymts; Feb - 2 annual payments; Mar - all summer slips leased

(2) March - all summer slips leased

(3) Jan - Quarterly metered electric billed

(4) New payroll allocation from GA to operating areas

(5) Jan and Mar - City of Washougal utilites billed every other month

Port of Camas-Washougal  
Real Estate/IP Revenue  
First Quarter 2021

	January	February	March	TOTAL
<b>REAL ESTATE/IP REVENUE</b>				
Utility Rev from Tenants (1)	-	2,014	-	2,014
Infrastructure Fee	-	-	-	-
Ground Lease - ADS 2 5ac parcels	17,706	17,706	17,706	53,118
Ground Lease - BBA Nonwovens	4,737	4,737	4,737	14,210
Ground Lease - Ferguson Ent	285	285	285	855
Ground Lease - Norwesco	6,423	6,423	6,423	19,268
Ground Lease - Plains Mktg	789	789	789	2,367
Ground Lease - American Propane	1,326	1,326	1,326	3,978
Ground Lease - Metro Landscape	125	125	125	375
Columbia Resources (2)	34,657	6,811	6,811	48,279
Spur Track - BBA Nonwovens	240	240	240	720
Spur Track - Norwesco	175	175	175	525
Spur Track - Plains Mktg	175	175	175	525
Bldg 3 - Kemira Chemicals	9,702	9,702	9,702	29,105
Bldg 4 - Pump Dynamics	6,236	6,236	6,236	18,708
Bldg 5 - MJ Glass Productions	3,693	3,693	3,693	11,079
Bldg 6 - Kemira Chemicals	14,692	14,692	14,692	44,076
Bldg 7 - Calvert Co.	11,013	11,013	11,013	33,039
Bldg 8, Bay 1 - No Limit Engineering	1,923	1,923	1,923	5,769
Bldg 8, Bay 2, 3 & 4 - Corrosion	4,956	4,956	4,956	14,868
Bldg 9 - Intech Enterprises	8,730	8,730	8,970	26,430
Bldg 10 - Phase 5	3,369	3,369	3,470	10,208
Bldg 11 - Ponder Burner	9,898	9,898	9,898	29,695
Bldg 12, Bay 1 - Precision Saw	1,847	1,847	1,847	5,541
Bldg 12 Bay 3 & 4 - Etec	4,172	4,172	4,172	12,515
Bldg 12, Bay 2 - Plastic Forming	1,761	1,761	1,761	5,283
Bldg 14 Bays 1, 2 & 4 - 54-40 Brewing Co.	6,089	6,089	6,089	18,266
Bldg 14, Bay 3 - Fastenal	1,931	1,931	1,931	5,794
Bldg 15 - Foods In Season	10,513	10,513	10,513	31,539
Bldg 16 - DS Fabrication	7,228	7,228	7,228	21,685
Bldg 17, Bay 1 - Foods In Season	6,739	6,739	6,739	20,217
Bldg 17, Bay 2 - Lumino	2,950	3,039	3,039	9,028
Bldg 17, Bay 3 - MJ Glass Productions	2,950	2,950	3,039	8,939
Bldg 18, Bays 9-11 - iFillCup	4,950	4,950	4,950	14,850
Bldg 18, Bays 1-4 - Panther RV	6,798	6,798	6,798	20,394
Bldg 18, Bays 12-15 TheraSigma	3,434	3,434	3,434	10,301
Bldg 18, Bay 6 - Swift Mach	1,751	1,751	1,751	5,253
Bldg 18, Bay 5 - Logsdon Farm	1,751	1,751	1,751	5,253
Bldg 18, Bays 7 & 8 - Feed Me	3,342	3,342	3,342	10,026
Bldg 18, Bays 14 & 15 - Printforia	3,535	3,535	3,535	10,605
Bldg 19 - Ferguson	9,040	9,040	9,040	27,119
Bldg M6 - City of Camas	3,890	3,890	3,890	11,670
Bldg M7 Bay 1&2 - Westlie Ford	13,708	13,708	13,708	41,124
Tenant Security Deposits (3)	-	-	500	500
Late Fees	308	496	543	1,347
Misc Income (4)	-	-	548	548
<b>Total Real Estate/IP Revenue</b>	<b>239,535</b>	<b>213,980</b>	<b>213,491</b>	<b>667,006</b>

Port of Camas-Washougal  
Real Estate/IP Operations  
First Quarter 2021

	January	February	March	TOTAL
Real Estate/IP Revenue	239,535	213,980	213,491	667,006
<b>REAL ESTATE/IP EXPENSES</b>				
Payroll (5)	69,187	69,180	79,368	217,735
Insurance	-	-	-	-
Utilities (6)	2,739	3,334	3,002	9,075
Stormwater Expense	-	-	-	-
Internet	85	85	85	255
Outside services (7)	-	593	6,184	6,777
Fire System Monitoring (8)	-	-	-	-
Marketing	-	150	-	150
Maintenance (Grounds) (9)	392	1,326	3,554	5,272
Maintenance (Levee)	3,343	4,417	4,383	12,143
Maintenance (Structures) (10)	1,117	1,862	4,751	7,730
Maintenance (Pumps)	-	-	-	-
Maintenance (Equipment)	119	162	236	516
Maintenance (Rail)	-	-	-	-
Miscellaneous expense	11	-	-	11
Legal fees (11)	517	7,372	3,579	11,468
Tenant Security Deposit Release (12)	-	-	3,989	3,989
Commission expense	-	-	-	-
Supplies	502	1,567	568	2,637
Total Real Estate/IP Expenses	<u>78,010</u>	<u>90,048</u>	<u>109,700</u>	<u>277,759</u>
<b>Net Income (Loss)</b>	<b><u>161,525</u></b>	<b><u>123,932</u></b>	<b><u>103,791</u></b>	<b><u>389,248</u></b>

- (1) February - City utility bills received every other month
- (2) January - Annual Tonnage Revenue
- (3) March - Intech partial payment of security deposit each month
- (4) March - Metal recycling
- (5) New payroll allocation from GA to operating areas
- (6) Feb - City utility bills received every other month

- (7) Mar - Fire System Annual Inspection
- (8) Waiting for adjustment on Quarterly billing
- (9) Mar - Weed control contract and IP landscape project
- (10) Mar - Overhead door spring replacement at Westlie Ford
- (11) Feb - Printforia and Therasigma tenant issues
- (12) Mar - Printforia security deposit applied to final invoice

Port of Camas-Washougal  
Park Operations  
First Quarter 2021

	January	February	March	TOTAL
<b>PARK REVENUE</b>				
Adopt a Bench Program	-	-	-	-
Total Park Revenues	-	-	-	-
<b>PARK EXPENDITURES</b>				
Payroll (1)	13,180	9,533	6,783	29,496
M&R Grounds (2)	254	2,657	6,620	9,531
M&R Equipment	212	449	254	915
M&R Structures	-	356	-	356
Misc Expense	-	-	-	-
Supplies	-	895	-	895
Utilities	1,057	592	886	2,535
Outside Services	-	683	-	683
Janitorial	-	-	-	-
Advertising/Marketing	-	-	-	-
Insurance	-	-	-	-
Total Park Expenses	14,702	15,164	14,544	44,410
<b>Net Income (Loss)</b>	<b>(14,702)</b>	<b>(15,164)</b>	<b>(14,544)</b>	<b>(44,410)</b>

(1) New payroll allocation from GA to operating areas

(2) Mar - Weed Control Contract and Barkdust for all parks

Port of Camas-Washougal  
General & Administrative  
First Quarter 2021

	January	February	March	TOTAL
<b>GENERAL AND ADMINISTRATIVE REVENUES</b>				
Sponsorship Revenues	-	-	-	-
<b>Total G&amp;A Revenues</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>GENERAL AND ADMINISTRATIVE EXPENSES</b>				
Salaries and wages	27,411	26,488	26,680	80,579
Standby wages	1,410	1,230	1,290	3,930
Hazard Pay	473	803	660	1,935
Commissioner's compensation	4,634	4,250	4,762	13,646
Overtime - Permanent EE's	1,110	1,443	682	3,235
Employee benefits & payroll taxes (1)	20,699	14,259	14,839	49,797
Commissioner's benefits	3,556	3,531	3,568	10,655
Legal fees	5,283	4,571	2,660	12,514
Insurance	-	-	-	-
Election expense	-	-	-	-
Outside services (2)	1,375	5,823	2,704	9,901
State audit	-	-	-	-
Miscellaneous expense	3,184	2,923	3,466	9,573
Telephone & communication	1,631	1,842	1,948	5,421
Office supplies	285	531	440	1,255
Copier	320	158	329	807
Memberships & dues (3)	16,194	10,569	694	27,457
Advertising	1,426	2,545	1,775	5,746
Marketing	1,987	81	1,810	3,878
Wheels & Wings	-	-	-	-
IT Supplies & Services (4)	17,681	3,247	4,015	24,943
Concerts in the park	-	-	-	-
Fuel expense	877	729	1,299	2,906
Admin Office Security	-	-	-	-
Janitorial maintenance and supplies	161	28	28	217
Maintenance (Office)	691	-	44	735
Maintenance (Grounds)	-	-	-	-
Utilities	1,845	831	1,620	4,295
Postage	-	330	53	383
Registration fees	1,255	420	-	1,675
Promotional Hosting	-	-	-	-
Travel	188	403	334	925
Publications	-	-	-	-
Printing and binding	-	-	-	-
Continuing education	-	378	250	628
Wellness Benefits	175	350	251	776
Taxes	-	-	-	-
<b>Total G&amp;A Expenses</b>	<b>113,852</b>	<b>87,762</b>	<b>76,199</b>	<b>277,813</b>
<b>Net G&amp;A Expenses</b>	<b>(113,852)</b>	<b>(87,762)</b>	<b>(76,199)</b>	<b>(277,813)</b>

(1) January - Maintenance staff 2021 clothing allowance  
(2) February - MFA strategic plan

(3) Majority of membership renewals beginning of year  
(4) 2021 Annual Software renewals

**Port of Camas-Washougal**  
**Highlights**  
**5 Year Trend Data**  
**1st Qtr 2021 Compared to**  
**1st Qtr 2017 thru 2020**

<b>CASH</b>	<b>Q1-21</b>	<b>Q1-20</b>	<b>Q1-19</b>	<b>Q1-18</b>	<b>Q1-17</b>
Cash (1)	\$ 7,032,783	\$ 5,602,892	\$ 7,087,479	\$ 10,235,787	\$ 5,961,886
Convert AR to Cash Basis	140,054				
<b>OPERATING REVENUE</b>	<b>Q1-21</b>	<b>Q1-20</b>	<b>Q1-19</b>	<b>Q1-18</b>	<b>Q1-17</b>
Airport	\$ 151,252	\$ 140,875	\$ 122,200	\$ 104,676	\$ 111,330
Marina	214,461	202,914	188,884	190,927	166,789
Real Estate/IP	667,006	630,031	596,090	555,133	513,489
Parks	-	-	3,650	1,920	1,185
General & Administrative	-	14,075	7,070	2,000	990
Total operating revenue	\$ 1,032,719	\$ 987,896	\$ 917,894	\$ 854,656	\$ 793,783
<b>OPERATING EXPENSE &amp; G&amp;A</b>	<b>Q1-21</b>	<b>Q1-20</b>	<b>Q1-19</b>	<b>Q1-18</b>	<b>Q1-17</b>
Airport (2)	\$ 124,387	\$ 71,753	\$ 104,712	\$ 63,940	\$ 49,047
Marina (2)	143,085	68,026	63,248	98,989	64,716
Real Estate/IP (2)	277,759	168,296	84,670	125,177	80,876
Parks (2)	44,410	27,276	12,931	13,947	35,691
General & Administrative (2)	277,813	566,930	456,236	448,638	402,109
Total operating expense	\$ 867,454	\$ 902,281	\$ 721,798	\$ 750,691	\$ 632,439
<b>NET OPERATING INCOME (LOSS)</b>	\$ 165,265	\$ 85,615	\$ 196,097	\$ 103,965	\$ 161,344
<b>NON-OPERATING REVENUE &amp; EXPENSE</b>	<b>Q1-21</b>	<b>Q1-20</b>	<b>Q1-19</b>	<b>Q1-18</b>	<b>Q1-17</b>
Tax revenue	\$ 271,954	\$ 241,134	\$ 186,794	\$ 182,197	\$ 191,323
Investment income (3)	17,978	31,168	37,601	26,106	6,222
Principal & Interest expense (4)	(131,206)	(131,863)	(132,520)	(37,425)	(38,082)
All other (5)	(125,706)	(432,153)	(131,218)	(183,966)	(302,540)
Total non-op net revenue	\$ 33,020	\$ (291,714)	\$ (39,343)	\$ (13,088)	\$ (143,077)
<b>NET INCOME (LOSS)</b>	<b>Q1-21</b>	<b>Q1-20</b>	<b>Q1-19</b>	<b>Q1-18</b>	<b>Q1-17</b>
	\$ 198,284	\$ (206,099)	\$ 156,754	\$ 90,877	\$ 18,267

(1) 2018 - Revenue bond proceeds

(2) 2021 - New allocation of GA payroll and benefits to operating areas

(3) 2018-2019 - Interest rates increasing and larger reserve balance to invest, 2021 interest rates continue to decline

(4) 2019-2021 CERB loan payment Bldg 18

(5) 2020 Capital Asset Purchases /Capital Projects

**Port of Camas-Washougal**  
**Highlights**  
**5 Year Trend Data**  
**1st Qtr 2021 Compared to**  
**1st Qtr 2017 thru 2020**

AIRPORT	Q1-21	Q1-20	Q1-19	Q1-18	Q1-17
<b>Revenues:</b>					
Hangar rental (1)	\$ 88,040	87,807	83,496	71,457	87,079
Residential rentals (2)	7,800	6,968	4,175	5,693	5,693
All other revenue	4,782	6,080	6,153	4,371	2,930
Fuel sales (3)	50,630	40,021	28,375	23,155	15,629
<b>Total Revenues:</b>	<b>151,252</b>	<b>140,875</b>	<b>122,200</b>	<b>104,676</b>	<b>111,331</b>
<b>Expenditures:</b>					
Fuel costs (3)	52,698	31,030	28,310	31,517	27,513
Insurance	0	42	0	0	0
Payroll (4)	61,311	19,303	67,180	8,675	6,451
Maintenance	2,373	5,772	938	2,897	2,861
Utilities	5,254	5,384	5,203	4,258	3,971
Outside services (5)	1,805	1,989	896	8,669	1,106
Fire System Monitoring (6)	0	619	571	358	177
Marketing & Advertising	35	750	0	0	78
All other operating expense	912	6,865	1,614	7,565	6,891
<b>Total Expenditures:</b>	<b>124,387</b>	<b>71,753</b>	<b>104,712</b>	<b>63,940</b>	<b>49,048</b>
<b>Net Operating Income:</b>	<b>\$ 26,865</b>	<b>\$ 69,122</b>	<b>\$ 17,488</b>	<b>\$ 40,736</b>	<b>\$ 62,283</b>

- (1) 2017 - Enduris hangar rent loss reimbursement
- (2) 2019 - AP6 vacant until March 15, remodel project occurring
- (3) 2021 - Increased fuel sales at Airport - Flight school activity
- (4) 2019 - AP6 remodel project, 2021 - Increase due to new allocation of GA payroll and benefits to operating areas
- (5) 2018 - W&H Pacific contract for winter 2017 board meeting discussion
- (6) 2019 & 2018 - C Row and AP-1 now included in fire system monitoring, 2021 - waiting for billing adjustment



**Port of Camas-Washougal**  
**Highlights**  
**5 Year Trend Data**  
**1st Qtr 2021 Compared to**  
**1st Qtr 2017 thru 2020**

MARINA	Q1-21	Q1-20	Q1-19	Q1-18	Q1-17
<b>Revenues:</b>					
Marina fees	\$ 166,419	\$ 156,645	\$ 143,993	\$ 139,869	\$ 124,374
Launch ramp tickets	1,106	893	606	749	316
Launch ramp permits	4,748	3,568	3,700	6,060	4,955
Electricity revenue	6,063	6,939	5,856	6,744	6,185
All other revenue	30,825	29,540	27,822	30,028	27,937
Fuel sales	5,299	5,330	6,907	7,472	3,024
<b>Total Revenues:</b>	<b>214,461</b>	<b>202,914</b>	<b>188,884</b>	<b>190,923</b>	<b>166,791</b>
<b>Expenditures:</b>					
Fuel costs (1)	283	411	570	28,657	653
Payroll (2)	121,340	42,570	41,670	46,809	34,122
Insurance	0	57	0	0	0
Maintenance	5,635	3,274	4,480	954	4,838
Utilities	12,551	8,470	10,931	10,487	12,085
Supplies (3)	1,120	10,028	3,077	4,550	1,744
All other operating expense	2,156	3,217	2,520	7,531	11,275
<b>Total Expenditures:</b>	<b>143,085</b>	<b>68,026</b>	<b>63,248</b>	<b>98,989</b>	<b>64,717</b>
<b>Net Operating Income:</b>	\$ 71,376	\$ 134,889	\$ 125,636	\$ 91,934	\$ 102,074

(1) 2018 - Fuel purchase

(2) 2021 - Increase due to new allocation of GA payroll and benefits to operating areas

(3) 2020 - Carry over from Dec 2019 - dockbox purchase

**Port of Camas-Washougal**  
**Highlights**  
**5 Year Trend Data**  
**1st Qtr 2021 Compared to**  
**1st Qtr 2017 thru 2020**

REAL ESTATE/IP	Q1-21	Q1-20	Q1-19	Q1-18	Q1-17
<b>Revenues:</b>	\$ 667,006	\$ 630,031	\$ 596,090	\$ 555,133	\$ 513,489
<b>Expenditures:</b>					
Payroll (1)	217,735	101,790	44,283	70,687	44,716
Insurance	0	149	229	0	0
Maintenance (Grounds) (2)	5,272	7,345	1,466	3,585	3,526
Maintenance (Levee) (3)	12,143	20,204	6,101	11,775	11,387
Maintenance (Structures)	7,730	8,685	6,140	1,189	3,108
Maintenance (Pumps)	0	0	225	55	0
Maintenance (Equipment)	516	2,929	1,312	1,802	3,902
Maintenance (Rail)	0	0	0	170	0
Utilities	9,075	8,096	6,658	5,328	5,302
Outside services	255	253	355	465	770
All other operating expense	25,032	18,846	17,901	30,120	8,164
<b>Total Expenditures:</b>	<b>277,759</b>	<b>168,296</b>	<b>84,670</b>	<b>125,177</b>	<b>80,875</b>
<b>Net Operating Income:</b>	<b>\$ 389,248</b>	<b>\$ 461,735</b>	<b>\$ 511,421</b>	<b>\$ 429,956</b>	<b>\$ 432,614</b>

- (1) 2021 - Increase due to new allocation of GA payroll and benefits to operating areas
- (2) 2020 - extra maintenance performed on landscape equipment & trees purchased
- (3) 2020 - DNR vegetation clean up

**Port of Camas-Washougal**  
**Highlights**  
**5 Year Trend Data**  
**1st Qtr 2021 Compared to**  
**1st Qtr 2017 thru 2020**

PARKS	Q1-21	Q1-20	Q1-19	Q1-18	Q1-17
Revenues: (1)	\$ -	\$ -	\$ 3,650	\$ 1,920	\$ 1,185
<b>Expenditures:</b>					
Payroll (2)	29,496	17,348	6,962	4,807	7,686
Outside services	683	0	336	0	7,336
Marketing	0	0	0	950	375
Supplies	895	0	207	254	1,218
Janitorial	0	755	575	1,934	3,113
Utilities	2,535	2,439	3,957	2,119	3,817
Insurance (3)	0	0	0	0	1,808
Maintenance (structures)	356	0	0	120	1,249
Maintenance (grounds) (4)	9,531	5,364	780	2,721	6,234
Maintenance (equipment)	915	1,370	114	1,042	2,855
<b>Total Expenditures:</b>	<b>44,410</b>	<b>27,276</b>	<b>12,931</b>	<b>13,947</b>	<b>35,691</b>
<b>Net Operating Income (Loss):</b>	\$ (44,410)	\$ (27,276)	\$ (9,281)	\$ (12,027)	\$ (34,506)

(1) 2020 - Eliminated fees for using parks

(2) 2021 - Increase due to new allocation of GA payroll and benefits to operating areas

(3) 2017 - Waterfront Park & Trail structures added to insurance

(4) 2020 - DNR vegetation clean up, 2021 Weed control and bark dust for all parks

**Port of Camas-Washougal**  
**Highlights**  
**5 Year Trend Data**  
**1st Qtr 2021 Compared to**  
**1st Qtr 2017 thru 2020**

GENERAL & ADMIN	Q1-21	Q1-20	Q1-19	Q1-18	Q1-17
<b>Revenues:</b>					
Sponsorship Revenues (1)	\$ -	\$ 14,075	\$ 7,070	\$ 1,000	\$ 750
Meeting Room Fees	\$ -	-	-	1,000	240
<b>Total Revenues:</b>	<b>\$ -</b>	<b>\$ 14,075</b>	<b>\$ 7,070</b>	<b>\$ 2,000</b>	<b>\$ 990</b>

**Expenditures:**

Permanent employees (2)	89,679	\$ 263,302	\$ 216,377	\$ 227,272	\$ 207,437
Benefits & payroll taxes (2)	49,797	137,499	108,699	102,548	99,267
Commissioner compensation	13,646	13,262	14,286	12,954	8,728
Commissioner benefits	10,655	10,492	9,977	10,011	8,134
Utilities	4,295	3,907	4,092	3,901	4,045
Legal Fees	12,514	13,218	7,969	7,149	7,285
Outside Services (3)	9,901	8,531	1,210	4,879	2,780
Marketing & Advertising (4)	9,624	11,705	24,263	9,416	5,562
Concerts in the Park (1)	-	2,250	2,250	3,185	1,850
IT Supplies & Services (5)	24,943	26,383	11,470	6,848	7,104
Memberships and dues	27,457	27,873	26,526	26,201	25,782
All other expenses (6)	25,301	48,507	29,117	34,275	24,135
<b>Total Expenditures:</b>	<b>\$ 277,813</b>	<b>\$ 566,930</b>	<b>\$ 456,236</b>	<b>\$ 448,638</b>	<b>\$ 402,109</b>

<b>Net G&amp;A Expense</b>	<b>\$ (277,813)</b>	<b>\$ (552,855)</b>	<b>\$ (449,166)</b>	<b>\$ (446,638)</b>	<b>\$ (401,119)</b>
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- (1) 2021 - No events planned for 2021 due to COVID-19; 2020 revenue reversed in 2nd Qtr no events due to COVID
- (2) 2021 - Decrease due to new allocation of GA payroll and benefits to operating areas
- (3) 2020 Communication training, 2021 - Strategic Plan Update Maul Foster Alongi
- (4) 2019 - Marketing campaign work with Dstudio 21
- (5) 2020 - license renewals & new laptops/desktops computers, 2021 annual software renewals
- (6) 2020 - election expense